

Message Text

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43

ACTION EUR-06

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O R 201510Z AUG 74

FM AMEMBASSY PRAGUE

TO USDOC WASHDC IMMEDIATE

INFO SECSTATE WASHDC 6789

UNCLAS PRAGUE 2011

COMMERCE FOR BEWT/TPD MATHES AND OIM THOMAS

E.O. 11652: N/A

TAGS: BEXP, CZ

SUBJECT: EXCON REPORT NO. 3

1. KOVO, THE FOREIGN TRADING ORGANIZATION RESPONSIBLE FOR THE IMPORTATION OF COMPUTERS AND BUSINESS EQUIPMENT IN CSSR, HAD A FIRE IN THEIR OFFICES ON AUGUST 15 WHICH COMPLETELY DESTROYED THEIR RECORDS. IT IS ANTICIPATED THAT THIS WILL NOT PRECLUDE THEIR NEGOTIATING CONTRACTS BUT IT IS POSSIBLE THAT THE ADMINISTRATIVE DIFFICULTIES THEY ARE EXPERIENCING WILL CAUSE SOME DELAYS IN ACTUAL CLOSINGS (SEE PRAGUE 1973). DUSEX HAD SCHEDULED A MEETING WITH A TOP REPRESENTATIVE FROM KOVO ON AUGUST 19 BUT KOVO POSTPONED THE MEETING TO ALLOW FOR FURTHER ASSESSMENT OF THEIR SITUATION. EMBASSY WILL NOW MEET WITH KOVO IN ABSENCE OF LOFAS AND COMMUNICATE ITS FINDINGS TO BEWT.

2. D.O. ARRIVED IN PRAGUE ON AUGUST 10 AND DUNLAP IS NOW LOCATED IN BRNO.

3. DBR ARRIVED IN PRAGUE ON AUGUST 10 AND WILL REMAIN THERE THROUGH AUGUST 30. BUSHERY WILL MOVE TO BRNO ON SEPTEMBER 1 FOR FURTHER CONTACT WORK BUT HAS ALSO SET UP MEETINGS WITH KEY PROSPECTS IN BRATISLAVA DURING THE FIRST WEEK OF SEPTEMBER.

4. DUSEX MET WITH INTERPUBLIC ON AUGUST 13. CONSTRUCTION WILL
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START ON AUGUST 22.

5. DUSEX WILL LEAVE PRAGUE FOR BRNO ON AUGUST 20 AND RETURN TO PRAGUE FOR ONE BRY ON AUGUST 30.

6. THE GOLD MEDAL COMPETITION FORMS HAVE BEEN SUBMITTED TO THE FAIR AUTHORITIES.

7. HOTEL ACCOMMODATIONS.

AFTER SEVERAL MEETINGS WITH THE CEDOK AGENCY IN PRAGUE ALL DETAILS WERE SETTLED AND COMPLETE INFORMATION ABOUT THE HOTEL RRORMS IN BRNO WAS SENT TO THE EXHIBITION ON AUGUST 16.

8. AN INFORMAL PRESS BRIEFING HAS BEEN SCHEDULED FOR SEPTEMBER 11 AT 1500. INVITATIONS HAVE BEEN PRINTED AND MAILED TO A SELECTED LIST OF REPORTERS.

9. DONATIONS FROM PEPSICO, PANAM, SEAGRAMS AND 3M HAVE BEEN ARRANGED.

10. THE USATECH 74 NEWSLETTER WAS MAILED ON AGUST 20.

11. URGENTLY NEED APPROPRIATION OF ADDITIONA FUNDS TO PAY OUR OUTSTANDING OBLIGATIONS (SEE PARGUE 1910). BUDGET 1204 NOT RECEIVED YET.
PERRY

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